嘉賓 1: 麥雅端 Chocolate Rain 創辦人 嘉賓 2: 香港輔導教師協會主席曾志滔 Guest 1: Prudence Mak, Creative Director Chocolate Rain Guest 2: Joseph Tsang Chi To, shairman of Hong Kong Association of Car

Guest 2: Joseph Tsang Chi To, chairman of Hong Kong Association of Career Masters and Guidance Masters

EDB MTR In-train TV	
Video 2 麥雅端	
創業是艱辛的	Entrepreneurship is tough
我們看看今集主角的故事	Let us take a look at the story of our guest in this episode
麥雅端從事設計工作二十年	Prudence has been a designer for 20 years
憑著堅毅闖出一片天空	With perseverance she has opened up new horizons
最初在劏房般大的辦公室	In an office of the size of a subdivided flat
開始做創作和手作	I started creating art and handicraft
拿著手提電腦	I took my notebook computer
日間上班賺錢	I went to work during the day
夜晚做自己的品牌	At night I worked on my own brand
永遠也無人買	No one ever bought my works
晚上工作後就在辦公室睡覺	After I finished my work, I slept in the office
	Just like that
就這樣睡在辦公室的日子過了十年	I spent 10 years sleeping in the office
在這十年間走遍全世界	During these 10 years, I travelled around the world
最後終在第九年可以進駐店舖	In the 9 th year, I finally opened a physical store
在商場做些大型展覽	I held large-scale exhibitions in shopping malls
才開始有人認識	Then my works began to be known to the public
直到第十一年	Only in the 11 th year
才有第一本繪本出版	My first illustrated book got published
為了實現自己夢想	To realise her dream
雖然跟家人的期望出現分歧	Despite the discrepancies of expectations between her and
	her family
明知前路困難重重	Knowing that the road ahead is beset with difficulties
她仍繼續堅持	She persevered
相信自己,捱過難關	She believed in herself and survived the hard times
因為由細到大	Ever since I was little

爸爸也很反對我讀視覺藝術 非常反對我在美術的好成績 所以他認為繪畫、創作 便會像梵高 就是一輩子也可能賣不到一幅畫 所以我不能回家創作 所以那十年我要睡劏房辦公室 所有東西都要收在那裡 失敗了會自己躲起來哭 要自己承受

這麼多年的起起跌跌 遇過倒閉、迫遷、加租 或是生意不景、經濟不景、沙士 但每一件事都會衝破 自己會憑努力和意志去捱過 你是唯一一個相信自己的人 如果那關都捱過到的話 所有事情你也捱得過

麥雅端在木屋區長大 當時物資匱乏 反而令她贏在起跑線 視困難為理所當然

習慣了在粗糙環境中成長 能經得起風浪 所有的困難是應份的 沒有困難才是奇怪的

現在她成功建立自己的公司 有自己的品牌 她寄語年青人 創業前要想清楚

你千萬不要以為 自己創業、自己當老闆 便是從今開始可以睡到自然醒來

My father was against me to study Visual Arts He resented my good performance in art Therefore he thought if you paint or create art You will be like Van Gogh You will never sell a painting in your life Therefore I couldn't work at home That's why I had to sleep in my tiny office for 10 years Everything was kept there When I failed, I hid and cried I endured it myself

There were ups and downs over the years I went through shop closure, forced eviction, raised rent Business downturn, economic downturn and SARS I overcame them all I pulled it through with hard work and will power You are the only one who has faith in yourself If you could survive that hard time You could survive all hardships

Prudence grew up in squatter areas Where resources were lacking Instead it allows her to win at the starting line She considers difficulties inevitable

Growing up in a rough environment I can weather the storm It is inevitable to have difficulties And odd not to have them

Now that she has started her own company And created her own brand She advised young people To think twice before starting a business

Don't think that Starting a business and being the boss Mean from today onwards, you can wake up at will

然後做甚麼也沒人管
反而你是最辛苦、最坎坷那位
當所有同事下班時
你是唯一留下的那位

在創業的路上 會遇到無數的困難 家人及朋友的支持和鼓勵 是十分重要的

我最想多謝的是我爺爺 收集了很多二手玩具給我 然後是我爸爸不斷的鞭策我 經常反對我 媽媽則用很多愛心 教曉我這麼多手作技巧和繪畫 所有中學及小學同學 讓我毋忘初心 最重要就是 我中一至中五的美術老師

香港輔導教師協會主席

曾志滔建議 學生訂立生涯規劃後 要先了解工作性質如何

無論是職場參觀 是短期工作體驗也好 甚至是暑期工這類 也是正式踏進工作環境 去感受一下

那個選擇是明白整件事 有體會、理解、感受後 再下一步我是否真的 作出這樣一個決定 可能有止同學在嘗試後 No one will supervise your work In fact, you work the hardest and get most frustrated When all the colleagues leave office You are the only one who stays behind

In the path to start up a business One encounters countless difficulties Support and encouragement from family and friends Are very important

I want most to thank my grandfather Who collected many second-hand toys for me Then my father who spurred me on But was against me all the time My mother who dedicatedly Taught me skills in handicraft making and drawing All my classmates in secondary and primary schools Who helped me remember my first intention Most importantly My Art teachers from F.1 to F.5

Chairman of Hong Kong Association of Career Masters and Guidance Masters Joseph Tsang Chi To advised Students, after making their life plans, to find out the job nature first

Whether it is a workplace visit Or short-term work experience Or even a summer job It is working in the actual environment To experience how it is and what it is

As you have figured out the career choice you made After you experienced and understood how it was like The next step is Will I stick to the decision Perhaps some students, after the practical experience,

推翻所有之前的想法也不定	Will turn over their original decision
若果遇到父母跟子女	When parents and children
在訂立生涯規劃時出現分歧	Disagree when making life plans
曾主席建議	Mr. Tsang suggested that
年青人要同父母好好溝通	Young people should make an effort to communicate with
	their parents
青年人不要只埋怨父母不准許	Don't blame your parents for not allowing you to make the
	choice
其實他們有責任把事情弄清楚	Young people have the responsibility to clarify the matter
以致他們可以清晰、有條理的	clearly and orderly,
將自己的想法和家人溝通	Express their ideas to their parents
因為每一個工作也有它的苦和樂	Because there are two sides for every job
不能只看到漂亮、得意	You can't just focus on the appealing, interesting,
好玩、刺激的部分	
	Fun, and exciting part
曾主席又勉勵年青人	Mr. Tsang also advised young people,
在訂立生涯規劃時	When making a life plan,
要保持開放態度	To keep an open mind
 聽過麥雅端的創業之路	Prudence's entrepreneurship experience
讓我們明白	Helps us realise
作知情和負責任選擇的重要性	The importance of making informed and responsible choice
	Have you made your life plan?
你的生涯規劃又訂立了沒有?	It is time to sit down and give it some thought
是時候坐下想想了	