

## **8. Mr.KWOK – Law - Solicitor**

I was like many other children in Hong Kong

I watched TV dramas when I was young

I felt that being a lawyer

Was a very cool job

I liked to talk when I was young

Besides, I always thought one question from different perspectives

I also liked debating with my parents

I was a child who argued a lot

So I thought this job suited my character

Because I like talking and thinking

After graduating secondary school

When my friends and I were applying for university

I naturally applied for the faculty of law

I found that it was my interest and it was suitable for me

Most importantly, I thought that Hong Kong was an international financial centre

Studying subjects related to law or economics might suit my long term plan

Hong Kong is also close to Mainland China

The biggest challenge is time management

Everyone has only 24 hours every day

Apart from sleeping and eating

You need to arrange time effectively

For me, many clients would give me a schedule in advance

They will tell me what documents to hand in the coming week

Clients will advance the progress anytime

It would increase a lot of workload in a short period of time

I need to do it accurately at the same time

If I have done something wrong in the first job

Clients might not want to work with me again

Hence, the most important in this industry is to be quick, accurate and determined

In this industry

There are two areas

Solicitors and barristers

I am a solicitor

Solicitors also work in different areas

I mainly handle corporate financing

Corporate financing means to carry out different acquisitions on behalf of the clients

Or financing related work

If it is a big project

We also help companies to be listed in Hong Kong

The actual work time is from Monday to Friday

From 9:30 to 6:30, but it requires a lot of overtime work

Even at the weekends

Our job duties are mainly meeting with clients

Understanding what they concern the most

After listening to their request

We will go back to the office and

Start drafting legal documents as well as conducting different kinds of researches

Apart from working for corporate clients

Our firm also carry out many charity projects

For example, we helped training the minority in the society together with university students

We taught them what basic human right is

So that they can also learn themselves

Why would I choose to be an IPO lawyer?

The main reason is when I was a trainee solicitor

I once helped a small-scale company

To get listed starting from a very small scale company  
I gained a lot of satisfaction in it  
Most importantly, we are still cooperating in many projects  
After the company was listed  
This is a recognition for our team and has brought us a sense of satisfaction  
Sometimes I read from the news that  
XX company is listed  
XX company is merging  
And it is so encouraging  
When you are a part of the project  
I think future development largely depends on the position of Hong Kong  
If it remains an international financial centre  
And has a lot of business connection with Mainland China  
It means a lot of opportunities for us as an IPO lawyer  
Although some people may say  
Artificial intelligence would replace parts of the work of lawyers  
I agree to this  
Such as simple legal documents can be prepared by computers in advance  
But there is one thing  
I think that computers could not replace solicitors is that  
our problem solving skills in contingency  
And how we think of the most suitable solutions to achieve clients' objectives  
These cannot be replaced by computers  
If you are interested in the law industry  
Firstly, you have to be interested in law  
Also, you do not mind handling a lot of documents  
And drafting a lot of documents  
Thirdly, you have to be attentive

And very diligent

If you are careless

And make mistakes in a document

For example missing a punctuation

It would cause a big impact to the law and the whole project

Fourthly, you have to be honest and upright

Since working in this industry

The clients trust you because of your integrity

If you are a person who loves fast money or taking the fast route

It would not be a good thing

For the clients and your long term development