

## **18. Ms Lam – Real Estate Industry - Estate Agent**

At first, the job was introduced by a friend

I was a bit afraid when he asked me to enter the industry

As I was afraid of ghosts when going to old buildings

Luckily I was assigned to work in a new district

Then I found that it was nothing like what I thought, then I entered the industry

I called clients for flat viewing

Mainly about looking for a flat

And introducing new properties to clients

It doesn't matter if you don't know anything

The company will arrange training for you

You need to attend courses

You should get a license too

They will teach you how to get a license

Since you must have a license to sell a property

I am happy at work

Luckily, it's not too stressful

There is not much pressure because I met a good employer

But I would encounter the problems of business slump or no income

Then you will need to find a way to increase income

How to improve the business

It is not difficult to enter the industry

The position requires secondary education

If you are a student, you have to study well

You may consider this industry at a later stage